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Books on OKRs - Objectives and Key Results - Weekdone

A strong stance on cost leadership can help to drive significant improvement to the bottom line. This is key when Indirect Procurement is expected to demonstrate its ability to drive meaningful savings. Agility and Technology. These 7 key procurement objectives provides companies with guidance, in order to have an effective procurement department.

THE BEGINNER'S GUIDE TO OKR - Felipe Castro

Everything you need to implement Objectives and Key Results (OKRs) effectively Objectives and Key Results is the first full-fledged reference guide on Objectives and Key Results, a critical thinking framework designed to help organizations create value through focus, alignment, and better communication. Written by two leading OKRs consultants and researchers, this book provides a one-stop ...

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Amazon.com: Objectives and Key Results: Driving Focus ...

Objectives and Key Results (OKR) is a critical thinking framework and goal setting methodology that helps companies to align goals and ensure everyone is working collaboratively on goals that really matter. OKRs can be implemented using spreadsheets, or more commonly, with an OKR software. OKR methodology differs from other goal-setting methodologies such as balanced scorecards, [...]

Objectives And Key Results Driving

Objectives and Key Results: Driving Focus, Alignment, and Engagement with OKRs (Wiley Corporate F&A) - Kindle edition by Niven, Paul R., Lamorte, Ben. Download it once and read it on your Kindle device, PC, phones or tablets. Use features like bookmarks, note taking and highlighting while reading Objectives and Key Results: Driving Focus, Alignment, and Engagement with OKRs (Wiley Corporate F&A).

Objectives and Key Results: Driving Focus, Alignment, and ...

The ultimate guide to OKR. Everything you need to know about Objectives & Key Results. ... This allows shorter review cycles and makes it easy for organizations to change direction if tactics are not driving progress towards the Company OKRs for the year. ... If you're struggling to find Key Results for an Objective, ...

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OKR Books - Objectives and Key Results

The Beginner's Guide to OKR Felipe Castro All Key Results have to be quantitative and measurable. As Marissa Mayer, a former Google's Vice President, said: If it does not have a number, it is not a Key Result. Example One First of all, we need an Objective. An example might be "Create an Awesome Customer Experience."

About For Books Objectives and Key Results: Driving Focus ...

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Objectives and Key Results - Wiley Online Library

Key Result: Hit \$100 M in sales. Key Result: Increase average deal size by 25% with upsells. Key Result: Reduce churn to <5% through improved customer support. Delight our customers. Key Result: Raise customer retention to 97%. Key Result: Get feedback from 15 customers per month through interviews. Key Result: Get a net promoter score of 9 ...

OKR - The Ultimate Guide to Objectives and Key Results

Assuming your Objectives are well thought through, Key Results are the secret sauce to using OKRs. Key Results are numerically-based expressions of success or progress towards an Objective.

What are OKRs? - Objectives and Key Results

Objectives and Key Results: Driving Focus, Alignment, and Engagement with OKRs by Paul R. Niven and Ben Lamorte. Lamorte and Niven's book is the most in-depth and theoretical of these references. It serves as a reference guide more than anything written by two leading OKRs consultants and researchers. You can discover other helpful OKR e ...

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Business goal examples—objectives and key results | Workfront

I'd recommend Objective and Key Results to anyone managing a team or organization that desires to get everyone focused and driving toward the most important goals. After reading this book our organization has started to implement objectives and key results with the desire to become a continuously improving and high performing team.

OKRs - The Fundamentals - Medium

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